

Strengthening Nonprofit Organizations

*Work with the Arizona Community Foundation
to enhance financial sustainability.*



“Collaboration is like oxygen. When you are surrounded by the energy, creativity, and support of others, you can breathe deeper, run faster, jump higher, and reach for the stars.”

BRENDA THOMSON

Executive Director of the Arizona Humanities Council,
an ACF nonprofit fundholder since 2011



Nonprofit organizations play a vital role in supporting thriving communities. Since 1978, the Arizona Community Foundation has invested in the health of our nonprofit sector through competitive grant cycles, discretionary and advised grantmaking, professionally managed funds, and loans that support community projects.

You are the experts in how to best serve Arizona communities. Partnering with us strengthens your organization's financial sustainability, allowing you to focus on carrying out your mission.

It's a win-win.

When you work with ACF,
you partner with a community-
based, nonprofit institution with
over 45 years of experience in
supporting the nonprofit sector
across the state.

We collaborate with thousands of organizations working to meet the needs of Arizona's residents and enhance our shared quality of life. Here are some of the ways we support the nonprofit sector:

- A range of fund types catering to the unique needs of nonprofit organizations
- Year-round grant funding
- Planned giving and endowment building training programs
- Low interest loan programs that support community projects



Create a nonprofit fund

ACF offers nonprofits the opportunity to establish an organizational fund that provides reliable financial support, earning income through pooled investments. These funds can support your work in perpetuity, help save for a major project, or help your organization plan for an emergency. Your nonprofit fund can even be set up to honor a donor restriction.

Two fund types are available to suit your organization's particular needs:

RESERVE

(NON-ENDOWED)

A professionally managed fund that allows a nonprofit to earmark and invest dollars for strategic initiatives or emergency use and generate income while remaining accessible to the organization's board.

BOARD DESIGNATED

(QUASI-ENDOWED)

A board designated, professionally managed fund that allows a nonprofit to generate investment income, year after year. ACF provides safeguards against principal invasion in order to achieve long term sustainability.

ANGIE LASKARIDES

As senior regional director, Angie works with nonprofits across southeastern Arizona

Advantages of Establishing a Fund with ACF

Stability and credibility.

ACF has managed charitable funds for nonprofit organizations, individuals, families, and businesses since 1978. Our Investment Committee, composed of leading experts in investment management, provides oversight and guidance to all fundholders to ensure appropriate growth and preservation of capital.

Investment expertise.

With assets exceeding \$1.3 billion, ACF assures substantial efficiencies and economies of scale as well as diversification of investments. Nonprofits can be confident that total returns will be maximized.

Flexibility.

Nonprofits can choose one or both of the available fund types. Many organizations find value in each fund type and establish them at the same time for maximum flexibility and the benefits of ACF's stewardship. Multiple funds established by the same nonprofit can be pooled to meet minimum balance requirements, lower administrative fees, and receive combined financial statements.

Stewardship.

ACF keeps pace with industry standards and encourages nonprofit fundholders to set up a withdrawal plan that ensures your organization's long-term sustainability.

Capacity building.

ACF staff are available to nonprofit fundholders and their board members who may benefit from specialized trainings in endowment building, planned giving, and accepting complex assets. Fundholders also have priority access to trainings and events at ACF.

Personalized service.

Each nonprofit fundholder is assigned a designated relationship manager who is available for regular meetings and support. ACF's professional staff are well versed in helping nonprofits accept non-cash assets like real estate, life insurance, and closely held business interests—and can work with you to liquidate these gifts and prepare them for deposit into your nonprofit fund.

At right: Girl Scouts–Arizona Cactus–Pine Council has been an ACF nonprofit fundholder since 1993



ACF's grant funding is awarded year-round, and grants support nonprofits, educational institutions, tribal entities, government agencies, and most religious organizations anywhere in the U.S. and internationally, with a primary focus on programs and projects that benefit Arizonans.



**ADVISED
GRANTS**

**COMPETITIVE
GRANTS**

**DISCRETIONARY
GRANTS**

Advised Grants

Donors work with their dedicated relationship manager to develop a giving strategy and recommend grants from their fund. All recommendations are vetted by our grants management team to ensure grantees are qualified, viable organizations in good standing.

While grants recommended by individual donors represent over 55% of annual grant distributions, ACF also awards funding through competitive grant cycles and discretionary grantmaking.

Competitive Grants

Applications can be submitted through our online grantee portal during competitive grant cycles. Current open grant cycles can be found at azfoundation.org/grants, upcoming opportunities are added at the beginning of each month.

Unique competitive grant cycles are available annually in Maricopa County and each of our six regions, serving: Cochise County and Patagonia, Flagstaff and northern Arizona, Graham and Greenlee counties, Sedona and the Verde Valley, Yuma and San Luis, and Yavapai County.

ACF staff members conduct free workshops statewide throughout the year to assist prospective applicants in navigating the grantee portal and the competitive grant process.

Discretionary Grants

We also have a pool of funding available from our Field of Interest Funds and Funds for the Common Good that can be granted throughout the year in alignment with our Philanthropic Agenda and community needs.

Award decisions are determined by diverse panels of local community members that include ACF board members, regional boards of advisors, community leaders, staff, and subject-matter experts.

Grant funding supports:



Arts &
Culture



Community
Improvement
& Development



Environment &
Sustainability



Health
Innovations



Quality
Education

AEBI EQUIPPED GOMPERS
WITH MENTORSHIP AND
TOOLS TO CRAFT AN
EFFECTIVE PROCESS FOR
CULTIVATING DONORS.



Training and Resources

Each year, ACF offers training opportunities across the state that focus on nonprofit professionals, including continuing education seminars with nationally recognized guest speakers, workshops on preparing grant applications, and planned giving resources.

Planned Giving

ACF supports nonprofits in cultivating planned gifts and helps generous individuals live out their charitable intentions.

Planned Giving Basics

A series of workshops that provides an overview of endowment building and planned giving is offered annually to nonprofit staff and board members. ACF’s Planned Giving 100 and 200 series workshops are the beginner and intermediate tracks that prepare nonprofits for participation in the Arizona Endowment Building Institute.

Arizona Endowment Building Institute (AEBI)

Nonprofit representatives who participate in this program will learn how to seek outright gifts to endowments and direct future gifts received from wills or estate plans into endowed funds. Over the course of a year, AEBI’s curriculum equips nonprofits with the necessary tools to develop and implement their own endowment building programs. **These nonprofit organizations have taken advantage of the learning offered through AEBI:**

All Saints Episcopal Church & Day School	Frank Lloyd Wright Foundation	Save the Family
Area Agency on Aging-Region One	Free Arts for Abused Children	Sedona Arts Center
Arizona Animal Welfare League	Gompers Habilitation Center	Sedona Community Center
Arizona Center for Law in the Public Interest	Herberger Theater Center	Sedona Historical Society
Arizona Foundation for Women	High Country Humane	Sedona International Film Festival
Arizona Women’s Education and Employment	Horses Help	Society of St. Vincent de Paul
Ballet Arizona	Housing Solutions of Northern Arizona	Sojourner Center
Banner Health Foundation	Humane Society of Sedona	Sonoran University of Health Sciences
Beatitudes Campus of Care	Lowell Observatory	Southwest Autism Research & Resource Center
Beatitudes Center DOAR	Lutheran Social Services of the Southwest	St. Mary’s Food Bank Alliance
Big Brothers Big Sisters of Central Arizona	Museum of Indigenous People	Stardust Building Supplies
Boyce Thompson Arboretum	Musical Instrument Museum	Tumbleweed Center for Youth Development
Boys and Girls Club of Metro Phoenix	Neighborhood Ministries	UMOM New Day Centers
Cancer Support Community Arizona	A New Leaf	Valley Life
Catholic Charities Community Services	New Life Center	Valley Presbyterian Church Foundation
Child Crisis Arizona	New Pathways for Youth	Verde Valley Caregivers Coalition
Christian Care Communities	One-n-Ten	Verde Valley Sanctuary
Crisis Nursery	Paz de Cristo	Yavapai College Foundation
Desert Botanical Garden	Phoenix Art Museum	Valley of the Sun YMCA
Duet	Phoenix Rescue Mission	Yavapai Humane Society
El Rio Health Center Foundation	The Phoenix Symphony	YWCA of Greater Phoenix
Florence Crittenton Services	Phoenix Zoo	
Florence Immigrant & Refugee Rights Project	Prescott College	
Foundation for Blind Children	Prescott Meals on Wheels	
Franciscan Renewal Center	Rainbow Acres	

Low-Cost Loans for Nonprofits

The Arizona Community Foundation has been providing impact loans to support communities across the state for more than 15 years. We offer loans to qualifying nonprofits, schools, and municipal organizations to assist in completing essential projects that benefit our communities. These loans help organizations fill gaps where commercial lenders fall short, often serving as the catalyst to launch projects that serve the common good. As loans are repaid, funds become available for use with other projects, creating a continual recycling of charitable capital.

Predevelopment Funding for Producing and Preserving Affordable Housing Units

ACF's Affordable Housing Predevelopment Loan Fund provides funding for affordable housing projects across Arizona and the Metro Phoenix Affordable Housing Collaborative Fund provides funding for nonprofit housing developers that are producing and preserving affordable housing within Metro Phoenix.

Who is eligible for an affordable housing predevelopment loan?

- *Nonprofit community development corporations*
- *Qualified 501(c)(3) organizations*
- *Joint ventures where a nonprofit is a significant, active partner in the project*

Funding for Community Projects

ACF's Community Impact Loan Fund invests in innovative community projects by providing below market rate loans to eligible organizations to help with the cost of construction, renovation, and facility expansion.

Who is eligible for a community impact loan?

- *Registered 501(c)(3) nonprofit organizations in good standing based in Arizona*
- *State and local governments and agencies*
- *Tribal governments and agencies*

Other requirements

- *All borrowers must create significant social outcomes within Arizona*
- *All projects should have a direct and significant outcome in driving ACF's social impact priorities*
- *All loans must be approved by ACF's Community Impact Investing Committee, which includes members of the ACF Board of Directors and other community experts*

Predevelopment Funding for Infrastructure Projects in Rural Communities

The Rural Development Investment Fund assists rural communities with low-interest, short-term predevelopment financing for infrastructure projects that USDA Rural Development has committed to funding. Loans from this fund benefit water systems, museums, infrastructure projects, and related needs in rural communities.

Who is eligible for a rural development loan?

- *Nonprofits, municipalities, and federally-recognized tribal entities serving rural communities under the criteria established by USDA*

Other requirements

- *Project must have documented commitment of funding from USDA*



TOWN OF JEROME

A loan from the Rural Development Investment Fund helped guarantee USDA Rural Development funding for its water system, improving essential infrastructure for residents and visitors to the town of Jerome in central Arizona.



MANA HOUSE

With a loan from the Community Impact Loan Fund, Catholic Charities transformed a 25,000 square-foot Phoenix warehouse into transitional housing and on-site services for Veterans who are currently—or at risk of becoming—homeless.



COFFELT-LAMOREAUX APARTMENT HOMES

When the state's first affordable housing project faced the threat of demolition, dozens of collaborative partners renovated the community. A loan from the Affordable Housing Predevelopment Loan Fund helped kick-start the renovation of these historic apartment homes in south Phoenix.

Ready to learn more about
the benefits for your nonprofit?
Let's talk.

Our team is here to answer questions.



STATEWIDE
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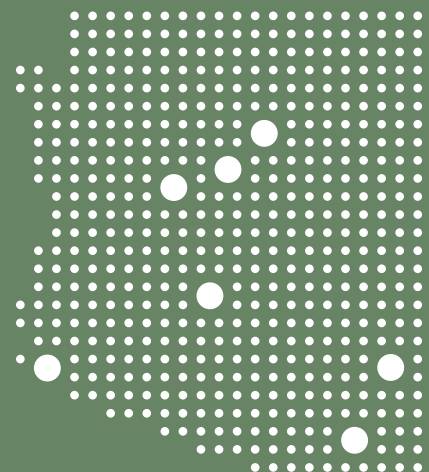
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COMMUNITY
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